GRAYROBINSON



Joni A. Poitier

Shareholder

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904.486.3576

Focus

- Litigation
- Admiralty and Maritime
- Transportation and Logistics
- Insurance Defense
- Criminal and White Collar Defense

Experienced litigator in trials throughout Florida and Georgia. Providing focused, strategic defense in maritime, railroad, trucking defense, and criminal and white collar defense.

A trusted advocate in complex civil litigation, Joni Poitier focuses her practice on maritime defense, transportation sector liability defense, product claims, railroad law, and serious personal injury matters. She represents corporate clients and insurers in cases involving substantial risk, managing disputes from investigation through trial and appeal in both state and federal courts.

Joni began her legal career as a prosecutor in Florida's 4th Judicial Circuit, where she tried more than 30 jury trials. With a great depth of courtroom experience, her litigation strategy focuses on results in cases involving catastrophic loss in highly regulated industries. Licensed in Florida and Georgia, she remains active in both professional and civic leadership at the local and state levels.

Recognition

- *Best Lawyers in America*, Admiralty and Maritime Law, 2027
- *Martindale-Hubbell*, AV-Preeminent® Rating
- Law and Spirituality Award, Diocese of St. Augustine, and The Catholic Lawyers Guild's 31st Annual Red Mass, 2021
- *Florida Super Lawyers*, Rising Star, 2017-2020

Insights

- Marine Pollution and Maritime Crimes Committee Report, Maritime Law Association of the United States (MLA) Fall Meeting, October 16, 2025
- "Bridging the Gap With Opposing Counsel," ABA TIPS Admiralty Committee: Admiralty Disruption 2023, March 3-4, 2023
- "Personal Perspectives on Inclusiveness in the Remote Workplace and How to Retain Young Lawyers," Maritime Law Association of the United States, May 6, 2022
- "The Changing Face of Maritime Shipping in the 21st Century: It's a Woman's World," ABA TIPS Admiralty Committee: Admiralty Disruption 2021, March 12, 2021

- "Personal Perspectives on the Elimination of Biases and What Law Firms Can Do to Embrace Diversity," Maritime Law Association of the United States, Fall Meeting, November 5, 2021

Media

- "GrayRobinson expands admiralty and maritime practice," *Jax Daily Record*, October 14, 2025
- "GrayRobinson promotes 13 attorneys and advisors in Florida, including shareholders and associates," *Brevard Business News Vo. 43 No. 38*, September 22, 2025
- "GrayRobinson law firm builds fleet with new maritime and transportation law hires," *Florida Politics*, September 16, 2025
- "GrayRobinson Adds 7-Maritime Atty Team From Closed Firm," *Law360*, September 15, 2025
- "GrayRobinson Lands 7-Attorney Maritime Law Team in Jacksonville," *Law.com*, September 15, 2025

Affiliations

- Benedict's Maritime Bulletin
- Chester Bedell American Inn of Court
  - Barrister, 2018
  - Associate, 2008
- D.W. Perkins Bar Association
- The Florida Bar
  - Professional Ethics Committee, 2014-2016
- Florida Elections Commission
  - Vice Chair
- Jacksonville Bar Association
- Jacksonville Federal Court Bar Association
  - President, 2024-2025
- Maritime Law Association of the United States
  - Marine Pollution and Maritime Crimes Committee, Vice Chair

Credentials

- J.D., Vanderbilt University School of Law, 2005
- B.A., Spelman College, 2002, *summa cum laude*

Admissions

- Florida
- Georgia
- U.S. District Court for the Southern and Middle Districts of Florida
- U.S. District Court for the Southern District of Georgia

Languages

- Spanish