



# EXPORT COMPLIANCE BOOTCAMP

## Complying With U.S. Export Controls

Fundamentals of the Export Administration Regulations (EAR) and the International Traffic in Arms Regulations (ITAR)

### Who Should Attend?

All those involved in the export process: U.S. Manufacturers and Sellers (U.S. Principal Parties in Interest), Freight Forwarders, Exporting Carriers, Consolidators, etc.

### Agenda

**How to Protect Yourself in an Enforcement Proceeding.**

*Peter Quinter, GrayRobinson, P.A.*

**Export Controls Basics**

**(Agencies, Jurisdiction, Scope and Regulations).**

*Albert Saphir, Principal, ABS Consulting*

**Screen or Risk Being Fined - Why denied party screening is important.**

*Elayne Garber, OCR Services*

**Export Compliance - a government perspective.**

*Jonathan Barnes, Bureau of Industry and Security (BIS)*

### Learn

- How to avoid shipping to denied parties, whether your product needs an export license, and how to apply for one.
- Which government agency has jurisdiction over export controls for your products.
- Export Filing Requirements (Foreign Trade Regulations).
- Automated Export System (AES) Requirements.

### Locations

#### Miami

Monday, September 24th  
GrayRobinson  
1221 Brickell Avenue, Suite 1600  
8:30 a.m. – Check-in/registration  
9:00 a.m. to 12:00 p.m. – Program

#### Fort Lauderdale

Thursday, September 27th  
GrayRobinson  
401 E. Las Olas Boulevard, Suite 1850  
8:30 a.m. – Check-in/registration  
9:00 a.m. to 12:00 p.m. – Program

FORT LAUDERDALE | JACKSONVILLE | KEY WEST | LAKELAND  
MELBOURNE | MIAMI | NAPLES | ORLANDO | TALLAHASSEE | TAMPA

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## EXPORT COMPLIANCE BOOTCAMP

**Cost: \$50.00**

Includes  
Seminar  
Materials,  
Continental  
Breakfast  
and Lunch.

**Register by:**

Friday, September 21, 2012

**Questions:** Contact  
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or 954-761-7486

**Click Here to  
Register Now**